

Passport to Your Dental Transition Destination 2014

7 AGD
Hours

Featuring:

Patrick J. Wood,
Dental Attorney

Kathleen Johnson,
Management Consultant

Pam Chamberlain,
Dental CPA

Date: November 14, 2014

Time: 8:30 registration
9:00- 3:30pm

Location:

Bank of America
4500 Park Granada Ave
Calabasas, CA 91302

Continental breakfast & light
lunch will be served (PLEASE NOTIFY US AHEAD
OF TIME IF YOU ARE VEGETARIAN)

"This was an excellent course on Practice Transitions. Overwhelming knowledge and information provided. Great reviews on all aspects of practice transitions. I felt more ready and at ease to move forward with my transition BECAUSE OF THIS SEMINAR!"

-Dr. Hani Jamah, D.D.S.



WHETHER YOU OWN OR PLAN TO OWN A DENTAL PRACTICE THIS SEMINAR IS FOR YOU!

This will be an in depth look at the many issues you face when selling or purchasing a dental practice, entering in to a partnership buy-in or becoming an associate with an option to buy the dental practice in the future. Three of the leading experts in dental practice transitions will point out the many issues you will face when attempting to sell or acquire a dental practice. Areas of discussion will include:

- Evaluating books and records
- Analyzing the dental software and charts
- Lease issues which can destroy your investment
- Pitfalls in the purchase agreement
- Tax ramifications of sale or purchase
- Continuing to practice dentistry after a sale
- Restrictive covenants and covenants not to compete
- Financing issues and many other topics...

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Patrick J. Wood, Dental Attorney founder of Wood & Delgado



Patrick J. Wood is a member of the law firm Wood & Delgado and has been representing dentists for over 30 years. Mr. Wood received his B.A. degree from UCLA and his JD degree from Southwestern University. He was admitted to practice law in California in 1978, and he or other members of the firm are also admitted in Colorado, Texas, Nevada, Arizona, and Hawaii. He has lectured extensively at dental conventions, dental societies and dental schools. His firm negotiates over 100 office leases each year, and is involved in over 75 dental practice sales each year. Wood & Delgado have offices in Irvine, California and Temecula, California. www.dentalattorneys.com

Kathleen Johnson, Dental Management Consultant



Kathleen Johnson is a dental practice management and transition consultant with 34+ years in the dental field and a founding member of the Academy of Dental Management Consultants. Kathleen is known for her comprehensive practice evaluations and transition consulting services for dentists and associates. Whether helping a dentist confidently transition into retirement, assisting a new dentist with finding the ideal practice, or helping a dentist find new passion in her or his business, Kathleen provides the support and expertise dental professionals need to make it happen! www.kjohnsonconsulting.biz

Pam Chamberlain, CPA of Wiederman & Chamberlain, CPA



Pamela Chamberlain is a dental CPA with over 26 years of experience working with dentists. Pam received her BS in accounting from CSULB and went on to obtain her CPA license. She helps dentists with personal and business tax planning, as well as transition and retirement planning. Her specialty is helping dentists through the due diligence process of purchasing a dental practice by providing an in-depth look at the financial information provided by the selling doctor. Her years of experience with this helps for a smooth transition and a long standing relationship with her clients. Pam began her entry into the speaking circuit by presenting to a new buyers group this past May at CDA in Anaheim. She looks forward to speaking again at the 2015 CDA conference.

Registration Form

Name: _____ Phone: _____

Billing Address: _____ Lic#: _____

City, State, Zip: _____

<input type="checkbox"/> Before October 29, 2014	# Attending _____ x \$99.00 = _____
<input type="checkbox"/> After October 29, 2014	# Attending _____ x \$125.00 = _____
<input type="checkbox"/> Spouse	\$59.00 = _____
SEATING IS LIMITED	Total \$ _____

Email: _____

If paying by Credit Card please fax registration to: 714.259.0406

Please circle the card you will be using: Visa / MasterCard / Amex

Card Number: _____ Exp: _____ 3 or 4 Digit CVC Code: _____

Card Holder Name: _____ Card Holder Signature: _____

Register online: <http://www.w-acpa.com/seminars.html>

If paying by check, please make payable to: Wiederman & Associates, mail to: Wiederman & Associates, 1415 Warner Ave., Suite C, Tustin, CA 92780, 714-259-0505